

# WITH YOU

## **iA Financial Corporation Inc.**

**Interim Condensed Consolidated Financial Statements**  
For the First Quarter of 2022

As at March 31, 2022 and 2021



## Interim Condensed Consolidated Financial Statements (unaudited)

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## Consolidated Income Statements

(unaudited, in millions of Canadian dollars, unless otherwise indicated)	Three months ended March 31	
	2022	2021
<b>Revenues</b>		
<b>Premiums</b>		
Gross premiums	\$ 3,865	\$ 3,619
Premiums ceded	(251)	(244)
Net premiums (Note 15)	3,614	3,375
<b>Investment income (Note 4)</b>		
Interest and other investment income	434	350
Change in fair value of investments	(4,431)	(3,900)
	(3,997)	(3,550)
Other revenues	535	506
	152	331
<b>Policy benefits and expenses</b>		
Gross benefits and claims on contracts	1,988	2,624
Ceded benefits and claims on contracts	(204)	(175)
Net transfer to segregated funds	1,239	411
Increase (decrease) in insurance contract liabilities	(4,269)	(3,820)
Increase (decrease) in investment contract liabilities	(27)	(14)
Decrease (increase) in reinsurance assets	44	54
	(1,229)	(920)
Commissions	634	529
General expenses	498	438
Premium and other taxes	37	33
Financing charges	19	18
	(41)	98
<b>Income before income taxes</b>	193	233
Income taxes (Note 14)	36	59
<b>Net income</b>	\$ 157	\$ 174
Net income attributed to participating policyholders	—	(5)
<b>Net income attributed to shareholders</b>	\$ 157	\$ 179
Dividends on preferred shares issued by a subsidiary (Note 11)	6	6
<b>Net income attributed to common shareholders</b>	\$ 151	\$ 173
<b>Earnings per common share (in dollars) (Note 16)</b>		
Basic	\$ 1.40	\$ 1.61
Diluted	1.40	1.61
<b>Weighted average number of shares outstanding (in millions of units) (Note 16)</b>		
Basic	108	107
Diluted	108	107
<b>Dividends per common share (in dollars) (Note 10)</b>	0.63	0.49

The accompanying notes are an integral part of these Interim Condensed Consolidated Financial Statements.

## Consolidated Comprehensive Income Statements

(unaudited, in millions of Canadian dollars)	Three months ended March 31	
	2022	2021
<b>Net income</b>	\$ 157	\$ 174
<b>Other comprehensive income, net of income taxes</b>		
<b>Items that may be reclassified subsequently to net income:</b>		
Available for sale financial assets		
Unrealized gains (losses) on available for sale financial assets	(241)	(64)
Reclassification of losses (gains) on available for sale financial assets included in net income	(7)	(6)
	(248)	(70)
Net investment hedge		
Unrealized gains (losses) on currency translation in foreign operations	(29)	(31)
Hedges of net investment in foreign operations	14	17
	(15)	(14)
<b>Items that will not be reclassified subsequently to net income:</b>		
Remeasurement of post-employment benefits	72	114
Total other comprehensive income	(191)	30
<b>Comprehensive income</b>	\$ (34)	\$ 204
Comprehensive income attributed to participating policyholders	—	(5)
<b>Comprehensive income attributed to shareholders</b>	\$ (34)	\$ 209

## Income Taxes Included in Other Comprehensive Income

(unaudited, in millions of Canadian dollars)	Three months ended March 31	
	2022	2021
<b>Income tax recovery (expense) related to:</b>		
<b>Items that may be reclassified subsequently to net income:</b>		
Unrealized losses (gains) on available for sale financial assets	\$ 75	\$ 21
Reclassification of gains (losses) on available for sale financial assets included in net income	2	3
Hedges of net investment in foreign operations	(3)	(3)
	74	21
<b>Items that will not be reclassified subsequently to net income:</b>		
Remeasurement of post-employment benefits	(26)	(41)
<b>Total income tax recovery (expense) included in other comprehensive income</b>	\$ 48	\$ (20)

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## Consolidated Statements of Financial Position

	As at March 31 2022	As at December 31 2021
(in millions of Canadian dollars)	(unaudited)	
<b>Assets</b>		
<b>Investments (Note 4)</b>		
Cash and short-term investments	\$ 1,435	\$ 1,546
Bonds	29,449	32,893
Stocks	4,053	3,906
Mortgages and other loans	2,917	2,922
Derivative financial instruments (Note 7)	633	917
Policy loans	1,134	1,040
Other invested assets	540	557
Investment properties	1,876	1,870
	<b>42,037</b>	<b>45,651</b>
Other assets	4,247	3,850
Reinsurance assets	2,156	2,210
Fixed assets	368	369
Deferred income tax assets	36	27
Intangible assets	1,731	1,708
Goodwill	1,260	1,267
General fund assets	51,835	55,082
Segregated funds net assets (Note 8)	38,873	39,577
<b>Total assets</b>	<b>\$ 90,708</b>	<b>\$ 94,659</b>
<b>Liabilities</b>		
Insurance contract liabilities	\$ 32,258	\$ 36,540
Investment contract liabilities	566	577
Derivative financial instruments (Note 7)	1,140	526
Other liabilities	8,826	8,303
Deferred income tax liabilities	406	441
Debentures	1,498	1,450
General fund liabilities	44,694	47,837
Liabilities related to segregated funds net assets (Note 8)	38,873	39,577
<b>Total liabilities</b>	<b>\$ 83,567</b>	<b>\$ 87,414</b>
<b>Equity</b>		
Share capital and contributed surplus	\$ 1,732	\$ 1,723
Preferred shares issued by a subsidiary (Note 11)	525	525
Retained earnings and accumulated other comprehensive income	4,836	4,949
Participating policyholders' accounts	48	48
	<b>7,141</b>	<b>7,245</b>
<b>Total liabilities and equity</b>	<b>\$ 90,708</b>	<b>\$ 94,659</b>

The accompanying notes are an integral part of these Interim Condensed Consolidated Financial Statements.

## Consolidated Equity Statements

	As at March 31, 2022						
	Participating policyholders' accounts	Common shares (Note 10)	Preferred shares issued by a subsidiary (Note 11)	Contributed surplus	Retained earnings	Accumulated other comprehensive income (Note 12)	Total
(unaudited, in millions of Canadian dollars)							
Balance as at December 31, 2020	\$ 41	\$ 1,674	\$ 525	\$ 20	\$ 4,170	\$ 83	\$ 6,513
Net income attributed to shareholders	—	—	—	—	852	—	852
Net income attributed to participating policyholders' accounts	7	—	—	—	—	—	7
Other comprehensive income	—	—	—	—	—	99	99
<b>Comprehensive income for the year</b>	<b>7</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>852</b>	<b>99</b>	<b>958</b>
<b>Equity transactions</b>							
Transfer of post-employment benefits	—	—	—	—	196	(196)	—
Stock option plan	—	—	—	3	—	—	3
Stock options exercised	—	—	—	(6)	—	—	(6)
Common shares issued	—	34	—	—	—	—	34
Redemption of common shares	—	(2)	—	—	(6)	—	(8)
Dividends on common shares	—	—	—	—	(224)	—	(224)
Dividends on preferred shares issued by a subsidiary	—	—	—	—	(22)	—	(22)
Other	—	—	—	—	(3)	—	(3)
	—	32	—	(3)	(59)	(196)	(226)
<b>Balance as at December 31, 2021</b>	<b>48</b>	<b>1,706</b>	<b>525</b>	<b>17</b>	<b>4,963</b>	<b>(14)</b>	<b>7,245</b>
Net income attributed to shareholders	—	—	—	—	157	—	157
Net income attributed to participating policyholders' accounts	—	—	—	—	—	—	—
Other comprehensive income	—	—	—	—	—	(191)	(191)
<b>Comprehensive income for the period</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>—</b>	<b>157</b>	<b>(191)</b>	<b>(34)</b>
<b>Equity transactions</b>							
Transfer of post-employment benefits	—	—	—	—	72	(72)	—
Stock option plan	—	—	—	1	—	—	1
Stock options exercised	—	—	—	(2)	—	—	(2)
Common shares issued	—	12	—	—	—	—	12
Redemption of common shares	—	(2)	—	—	(6)	—	(8)
Dividends on common shares	—	—	—	—	(67)	—	(67)
Dividends on preferred shares issued by a subsidiary	—	—	—	—	(6)	—	(6)
	—	10	—	(1)	(7)	(72)	(70)
<b>Balance as at March 31, 2022</b>	<b>\$ 48</b>	<b>\$ 1,716</b>	<b>\$ 525</b>	<b>\$ 16</b>	<b>\$ 5,113</b>	<b>\$ (277)</b>	<b>\$ 7,141</b>

The accompanying notes are an integral part of these Interim Condensed Consolidated Financial Statements.

	As at March 31, 2021						
	Participating policyholders' accounts	Common shares	Preferred shares issued by a subsidiary	Contributed surplus	Retained earnings	Accumulated other comprehensive income	Total
(unaudited, in millions of Canadian dollars)	(Note 10)	(Note 11)				(Note 12)	
Balance as at December 31, 2020	\$ 41	\$ 1,674	\$ 525	\$ 20	\$ 4,170	\$ 83	\$ 6,513
Net income attributed to shareholders	—	—	—	—	179	—	179
Net income attributed to participating policyholders' accounts	(5)	—	—	—	—	—	(5)
Other comprehensive income	—	—	—	—	—	30	30
<b>Comprehensive income for the period</b>	(5)	—	—	—	179	30	204
<b>Equity transactions</b>							
Transfer of post-employment benefits	—	—	—	—	114	(114)	—
Stock option plan	—	—	—	1	—	—	1
Stock options exercised	—	—	—	(3)	—	—	(3)
Common shares issued	—	15	—	—	—	—	15
Dividends on common shares	—	—	—	—	(52)	—	(52)
Dividends on preferred shares issued by a subsidiary	—	—	—	—	(6)	—	(6)
	—	15	—	(2)	56	(114)	(45)
Balance as at March 31, 2021	\$ 36	\$ 1,689	\$ 525	\$ 18	\$ 4,405	\$ (1)	\$ 6,672

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## Consolidated Cash Flows Statements

(unaudited, in millions of Canadian dollars)	Three months ended March 31	
	2022	2021
<b>Cash flows from operating activities</b>		
Income before income taxes	\$ 193	\$ 233
Financing charges	19	18
Income taxes paid, net of refunds	(85)	(76)
Operating activities not affecting cash:		
Increase (decrease) in insurance contract liabilities	(4,265)	(3,798)
Increase (decrease) in investment contract liabilities	(11)	(23)
Decrease (increase) in reinsurance assets	37	15
Unrealized losses (gains) on investments	4,431	3,900
Provisions for losses	8	10
Amortization of premiums and discounts	3	9
Other depreciation	112	145
Other items not affecting cash	23	(143)
Operating activities affecting cash:		
Sales, maturities and repayments on investments	6,740	4,014
Purchases of investments	(7,415)	(5,478)
Realized losses (gains) on investments	(9)	(6)
Other items affecting cash	234	694
Net cash from (used in) operating activities	15	(486)
<b>Cash flows from investing activities</b>		
Sales (purchases) of fixed and intangible assets	(74)	(45)
Net cash from (used in) investing activities	(74)	(45)
<b>Cash flows from financing activities</b>		
Issuance of common shares	10	12
Redemption of common shares (Note 10)	(8)	—
Issuance of debentures (Note 9)	298	—
Redemption of debentures (Note 9)	(250)	—
Reimbursement of lease liabilities <sup>1</sup>	(5)	(6)
Dividends paid on common shares	(67)	(52)
Dividends paid on preferred shares issued by a subsidiary	(6)	(6)
Interest paid on debentures	(21)	(21)
Interest paid on lease liabilities	(1)	(1)
Net cash from (used in) financing activities	(50)	(74)
Foreign currency gains (losses) on cash	(2)	(1)
<b>Increase (decrease) in cash and short-term investments</b>	<b>(111)</b>	<b>(606)</b>
<b>Cash and short-term investments at beginning</b>	<b>1,546</b>	<b>1,949</b>
<b>Cash and short-term investments at end</b>	<b>\$ 1,435</b>	<b>\$ 1,343</b>
<b>Supplementary information:</b>		
Cash	\$ 970	\$ 1,172
Short-term investments	465	171
<b>Total cash and short-term investments</b>	<b>\$ 1,435</b>	<b>\$ 1,343</b>

<sup>1</sup> For the three months ended March 31, 2022, lease liabilities, presented in *Other liabilities* in the Consolidated Statements of Financial Position, include an amount of \$3 (\$1 for the three months ended March 31, 2021) of non-affecting cash items, mostly attributable to new liabilities.

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## Notes to Interim Condensed Consolidated Financial Statements

Three months ended March 31, 2022 and 2021 (unaudited) (in millions of Canadian dollars, unless otherwise indicated)

### 1 › General Information

iA Financial Corporation Inc. (iA Financial Corporation) is a holding company listed on the Toronto Stock Exchange and incorporated under the *Business Corporations Act* (Quebec). iA Financial Corporation and its subsidiaries (the “Company”) offer a wide range of life and health insurance products, savings and retirement plans, mutual funds, securities, mortgages, auto and home insurance, creditor insurance, replacement insurance, replacement warranties, extended warranties and other ancillary products for dealer services and other financial products and services. The Company’s products and services are offered on both an individual and group basis and extend throughout Canada and the United States.

The Company’s Interim Condensed Consolidated Financial Statements (the “Financial Statements”) are prepared on the basis of International Financial Reporting Standards (IFRS) in accordance with IAS 34 *Interim Financial Reporting*, issued by the International Accounting Standards Board (IASB). These Financial Statements do not contain all the information required in a complete annual financial statement and should be read in conjunction with the Consolidated Financial Statements for the year ended December 31, 2021, which are included in the 2021 Annual Report. The significant accounting policies used to prepare these Financial Statements are consistent with those found in the 2021 Annual Report, except for items mentioned in Note 2.

Publication of these Financial Statements was authorized for issue by the Company’s Board of Directors on May 12, 2022.

### 2 › Changes in Accounting Policies

#### New Accounting Policies Applied

These standards or amendments apply to financial statements beginning on or after January 1, 2022.

Standards or amendments	Description of the standards or amendments and impacts on financial statements of the Company
IFRS 4 <i>Insurance Contracts</i>	<p><i>Description:</i> On September 12, 2016, the IASB published an amendment to IFRS 4 <i>Insurance Contracts</i>. This amendment, <i>Applying IFRS 9 Financial Instruments with IFRS 4 Insurance Contracts</i>, provides two options to entities applying IFRS 4:</p> <ul style="list-style-type: none"> <li>the deferral approach is an optional temporary exemption from applying IFRS 9 until January 1, 2021 for entities whose predominant activity is issuing contracts within the scope of IFRS 4;</li> <li>the overlay approach permits entities to adopt IFRS 9 but adjust some of the impacts arising from designated financial assets, those being assets related to the insurance contract liabilities.</li> </ul> <p>On June 25, 2020, the IASB published an amendment to IFRS 4 <i>Insurance Contracts</i> to extend the deferral approach until January 1, 2023.</p> <p><i>Status:</i> The Company met all criteria and chose the deferral approach, as described below in the section “Information on the Deferral of the Application of IFRS 9 <i>Financial Instruments</i>”. The Company will apply IFRS 9 only to financial statements beginning on or after January 1, 2023.</p>
IAS 16 <i>Property, Plant and Equipment</i>	<p><i>Description:</i> On May 14, 2020, the IASB published an amendment to IAS 16 <i>Property, Plant and Equipment</i>. The amendment clarifies the accounting for the net proceeds from selling any items produced while bringing an item of property, plant and equipment into use. The provisions of this amendment apply retrospectively.</p> <p><i>Impact:</i> No impact on the Company’s financial statements.</p>
IAS 37 <i>Provisions, Contingent Liabilities and Contingent Assets</i>	<p><i>Description:</i> On May 14, 2020, the IASB published an amendment to IAS 37 <i>Provisions, Contingent Liabilities and Contingent Assets</i>. The amendment clarifies that for the purpose of assessing whether a contract is onerous, the cost of fulfilling the contract includes both the incremental costs of fulfilling that contract and an allocation of other costs that relate directly to fulfilling the contract. The provisions of this amendment apply on a modified retrospective basis.</p> <p><i>Impact:</i> No impact on the Company’s financial statements.</p>
IFRS 3 <i>Business Combinations</i>	<p><i>Description:</i> On May 14, 2020, the IASB published an amendment to IFRS 3 <i>Business Combinations</i>. The amendment updates the reference to the <i>Conceptual Framework</i> and adds an exception to its requirement for an entity to refer to the <i>Conceptual Framework</i> to determine what constitutes an asset or a liability. The exception specifies that, for some types of liabilities and contingent liabilities, an entity applying IFRS 3 should instead refer to IAS 37 <i>Provisions, Contingent Liabilities and Contingent Assets</i>. The provisions of this amendment apply prospectively.</p> <p><i>Impact:</i> No impact on the Company’s financial statements.</p>
Annual Improvements to IFRSs 2018-2020 Cycle	<p><i>Description:</i> On May 14, 2020, the IASB published the Annual Improvements to IFRSs 2018-2020 Cycle. The Annual Improvements clarify specific situations:</p> <ul style="list-style-type: none"> <li>IFRS 1 <i>First-time Adoption of International Financial Reporting Standards</i> related to the fact that a subsidiary that becomes a first-time adopter later than its parent is allowed to measure cumulative translation differences using the amounts reported by its parent, based on the parent’s date of transition to IFRSs;</li> <li>IAS 41 <i>Agriculture</i> related to the fact that an entity no longer excludes taxation cash flows when measuring the fair value of a biological asset using a present value technique to ensure consistency with the requirements in IFRS 13 <i>Fair Value Measurement</i>.</li> </ul> <p>The provisions of IFRS 1 and IAS 41 apply prospectively.</p> <p><i>Impact:</i> No impact on the Company’s financial statements.</p>

## Future Changes in Accounting Policies

Standards or amendments are presented on the basis of their publication date unless a more relevant approach allows for better information.

Standards or amendments	Description of the standards or amendments
IFRS 9 <i>Financial Instruments</i>	<p>The Company adopted the amendment to IFRS 4 <i>Insurance Contracts</i> described in the section “New Accounting Policies Applied”. Consequently, even if the provisions of IFRS 9 applied to financial statements beginning on or after January 1, 2018, the Company will apply these provisions simultaneously to the application of the standard IFRS 17.</p> <p><i>Description:</i> On July 24, 2014, the IASB published the standard IFRS 9 <i>Financial Instruments</i> which replaces the provisions of the standard IAS 39 <i>Financial Instruments: Recognition and Measurement</i>. The standard IFRS 9:</p> <ul style="list-style-type: none"> <li>• requires financial assets to be measured at amortized cost or at fair value on the basis of the entity’s business model for managing assets;</li> <li>• changes the accounting for financial liabilities measured using the fair value option;</li> <li>• proposes a new accounting model related to the recognition of expected credit losses, requiring the entity to recognize expected credit losses on financial assets using current estimates of expected shortfalls in cash flows on those instruments as at the reporting date;</li> <li>• modifies the hedge accounting model, which aims to present in the financial statements the effect of risk management activities.</li> </ul> <p>On October 12, 2017, the IASB published an amendment to IFRS 9 <i>Financial Instruments</i>. The amendment <i>Prepayment Features with Negative Compensation</i> enables entities to measure at amortized cost some prepayable financial assets with so-called negative compensation.</p> <p>On August 27, 2020, the IASB published an amendment to IFRS 9 <i>Financial Instruments</i>. The amendment, <i>Interest Rate Benchmark Reform – Phase 2</i>, clarifies among other things the requirements related to financial assets, financial liabilities and specific hedge accounting requirements when an existing interest rate benchmark is replaced.</p> <p>On May 14, 2020, the IASB published the Annual Improvements to IFRSs 2018-2020 Cycle which include an improvement to IFRS 9 <i>Financial Instruments</i> related to the fact that only fees paid or received between the entity and the lender, including fees paid or received by either the entity or the lender on the other’s behalf, are included when the entity applies the ‘10 per cent’ test in assessing whether to derecognize a financial liability.</p> <p>The provisions of the new standard IFRS 9 will apply retrospectively or on a modified retrospective basis.</p> <p><i>Status:</i> The Company is currently evaluating the impact of this standard on its financial statements.</p>

IFRS 17 Insurance Contracts	<p><i>Description:</i> On May 18, 2017, the IASB published the standard IFRS 17 <i>Insurance Contracts</i> which replaces the provisions of the standard IFRS 4 <i>Insurance Contracts</i>. The standard IFRS 17:</p> <ul style="list-style-type: none"> <li>• has an objective to ensure that an entity provides relevant information that faithfully represents those contracts and gives a basis for users of financial statements to assess the effect that insurance contracts have on the financial position, income statement and cash flows statement;</li> <li>• establishes the principles for recognition, measurement, presentation and disclosure;</li> <li>• defines a general model and a variable fee approach applicable to all insurance contracts and reinsurance contracts to measure the insurance contract liabilities;</li> <li>• defines a specific model for contracts of one year or less.</li> </ul> <p>The provisions of the new standard IFRS 17 will apply retrospectively to each group of insurance contracts and, if and only if impracticable, an entity shall apply the modified retrospective or fair value approach to financial statements beginning on or after January 1, 2021. Early adoption is permitted if IFRS 9 <i>Financial Instruments</i> and IFRS 15 <i>Revenue from Contracts with Customers</i> are previously applied.</p> <p>On June 25, 2020, the IASB published an amendment to IFRS 17 <i>Insurance Contracts</i> that clarifies different subjects and that postpones the effective date to financial statements beginning on or after January 1, 2023.</p> <p>On December 9, 2021, the IASB published a narrow-scope amendment to the transition requirements for entities that first apply IFRS 17 <i>Insurance Contracts</i> and IFRS 9 <i>Financial Instruments</i> at the same time to improve the usefulness of the comparative information at the time of initial application.</p> <p>The adoption of IFRS 17 will impact how the Company accounts for its insurance contracts, the timing of revenues recognition and the presentation of its financial performance in the Income Statement. Premiums and policy benefits and claims on contracts will no longer be presented in the Income Statement. New items will be presented such as <i>Insurance revenue</i>, <i>Insurance services expenses</i> and <i>Finance income (expenses) from insurance contracts</i>. The insurance revenue will reflect the services rendered during the period. The current presentation of the Statement of Financial Position, under which <i>Outstanding premiums</i>, <i>Due from reinsurers</i> and <i>Deferred sales commissions</i> are included in <i>Other assets</i>, and <i>Unearned premiums</i>, <i>Due to reinsurers</i> and <i>Other insurance contract liabilities</i> are presented in <i>Other liabilities</i>, will be modified. These items will henceforth be included, for each portfolio, as <i>Insurance contract assets</i>, <i>Insurance contract liabilities</i>, <i>Reinsurance assets</i> or <i>Reinsurance liabilities</i>.</p> <p>IFRS 17 introduces three approaches that measure insurance contracts: the premium allocation approach, the variable fee approach and the general model approach.</p> <p>The general model approach, which will be mostly used by the Company, measures insurance contracts based on the Company's estimates of:</p> <ul style="list-style-type: none"> <li>• fulfilment cash flows which comprise estimates of expected future cash flows, an adjustment to reflect the time value of money and the associated financial risks (discount rate), plus a risk adjustment for non-financial risk;</li> <li>• the contractual service margin (CSM) which represents the unearned profit the Company will recognize as it provides services in the future.</li> </ul> <p>The discount rate used to adjust the fulfilment cash flows must be consistent with the readily available quoted price in active markets and reflect the characteristics of the cash flows and liquidity of the insurance contracts. This valuation method is different from the Canadian Asset Liability Method (CALM) used under IFRS 4 <i>Insurance Contracts</i>, which relied on the invested assets held by the Company and on its investment strategy.</p> <p>The CSM is measured at the initial recognition of the insurance contracts and is then released in the Income Statement as the services are rendered by the Company. If a group of contracts is or becomes onerous, an entity will recognize the loss immediately. IFRS 17 also requires the Company to separately disclose amounts resulting from groups of contracts that are expected to be onerous from those that are expected to be profitable, based on their respective portfolios. The fulfilment cash flows will be measured at each reporting date using current estimates of future cash flows, current discount rates and current estimates of the risk adjustment for non-financial risk.</p> <p><i>Status:</i> The Company continues its assessment of the impact on measurement, presentation and disclosure of insurance contracts that this standard will have on its financial statements. The Company is also actively monitoring all other potential impacts through its governance and the structure put in place to implement IFRS 17.</p>
IAS 1 Presentation of Financial Statements	<p><i>Description:</i> On January 23, 2020, the IASB published an amendment to IAS 1 <i>Presentation of Financial Statements</i>. The amendment concerns the classification of liabilities as current or non-current and only affects the presentation of liabilities in the statement of financial position, and not the amount or timing of recognition of any asset, liability, income or expense, or the information that entities disclose about those items. The provisions of this amendment will apply retrospectively to financial statements beginning on or after January 1, 2022. Early adoption is permitted. On July 15, 2020, the IASB published an amendment to IAS 1 <i>Presentation of Financial Statements</i> that postpones the effective date to financial statements beginning on or after January 1, 2023.</p> <p>On February 12, 2021, the IASB published an amendment to IAS 1 <i>Presentation of Financial Statements</i>. The amendment <i>Disclosure of Accounting Policies</i> requires entities to disclose their material accounting policy information rather than their significant accounting policies. The provisions of this amendment will apply prospectively to financial statements beginning on or after January 1, 2023. Early adoption is permitted.</p> <p><i>Status:</i> The Company is currently evaluating the impact of these amendments on its financial statements.</p>

IAS 8 <i>Accounting Policies, Changes in Accounting Estimates and Errors</i>	<p><i>Description:</i> On February 12, 2021, the IASB published an amendment to IAS 8 <i>Accounting Policies, Changes in Accounting Estimates and Errors</i>. The amendment <i>Definition of Accounting Estimates</i> introduces the definition of accounting estimates and clarifies the distinction between a change in accounting estimate and a change in accounting policy. The provisions of this amendment will apply prospectively to financial statements beginning on or after January 1, 2023. Early adoption is permitted.</p> <p><i>Status:</i> The Company is currently evaluating the impact of this amendment on its financial statements.</p>
IAS 12 <i>Income Taxes</i>	<p><i>Description:</i> On May 7, 2021, the IASB published an amendment to IAS 12 <i>Income Taxes</i>. The amendment <i>Deferred Tax related to Assets and Liabilities arising from a Single Transaction</i> clarifies the accounting for deferred tax on transactions that give rise to equal taxable and deductible temporary differences on initial recognition, such as with leases and decommissioning obligations. The provisions of this amendment will apply on a modified retrospective basis to financial statements beginning on or after January 1, 2023. Early adoption is permitted.</p> <p><i>Status:</i> The Company is currently evaluating the impact of this amendment on its financial statements.</p>

### Information on the Deferral of the Application of IFRS 9 *Financial Instruments*

The Company applies IFRS 4 *Insurance Contracts* in its operations. This standard was amended in 2016 to allow entities that apply IFRS 4 to defer the application of IFRS 9 *Financial Instruments* if total liabilities for insurance activities represent more than 90% of the entity's total liabilities. This calculation is made as of the closing date preceding April 1, 2016, the calculation date identified in the standard.

For this calculation, the Company primarily considered insurance contract liabilities, investment contract liabilities, liabilities related to segregated funds net assets and debentures as at December 31, 2015. Liabilities related to its insurance activities are greater than 90% of total liabilities.

The Company has decided to defer the application of IFRS 9 until IFRS 17 *Insurance Contracts* is adopted. IFRS 17 includes the measurement principles of these policies. If the Company had applied IFRS 9, this would not have had a significant impact on the classification of financial assets designated at fair value through profit or loss in accordance with IAS 39 *Financial Instruments: Recognition and Measurement* given the very close relationship between invested assets and insurance contract liabilities. For financial assets classified as loans and receivables, held to maturity or available for sale as at March 31, 2022, an amount of \$768 (\$906 as at December 31, 2021) would not have met the solely payments of principal and interest test in accordance with IFRS 9. In addition, for mortgages, the Company could not have used the low credit risk exemption in the calculation of expected credit losses.

### 3 › Acquisition of Businesses

On November 2, 2021, the Company announced that it acquired, through one of its subsidiaries, 70% of the shares of two Canadian companies specializing in insurance technology: Surexdirect.com Ltd and Surexdirect.com (Ontario) Ltd (collectively "Surex") for a total cash consideration of \$63. As a leading player in digital property and casualty (P&C) insurance distribution in Canada, Surex combines online self-serve capabilities with experienced advisors.

As at March 31, 2022, the final purchase price allocation had still not been completed. The purchase price allocation process should be completed as soon as all relevant available necessary information will have been gathered within a period not to exceed 12 months from the date of acquisition. Once the analysis is finalized, the preliminary allocation of the purchase price could be adjusted to reflect new information obtained about facts and circumstances that existed at the acquisition date.

## 4 › Invested Assets and Investment Income

## a) Carrying Value and Fair Value

As at March 31, 2022

(in millions of dollars)	At fair value through profit or loss	Available for sale	Held to maturity	Loans and receivables	Other	Total	Fair value
<b>Cash and short-term investments</b>	\$ 352	\$ —	\$ —	\$ 1,083	\$ —	\$ 1,435	\$ 1,435
<b>Bonds</b>							
Governments	9,245	2,042	214	108	—	11,609	
Municipalities	913	230	—	38	—	1,181	
Corporate and other	11,548	2,193	—	2,918	—	16,659	
	21,706	4,465	214	3,064	—	29,449	29,402
<b>Stocks</b>							
Common	2,187	53	—	—	—	2,240	
Preferred	269	460	—	—	—	729	
Stock indexes	179	53	—	—	—	232	
Investment fund units	845	7	—	—	—	852	
	3,480	573	—	—	—	4,053	4,053
<b>Mortgages and other loans</b>							
Insured mortgages							
Multi-residential	—	—	—	1,291	—	1,291	
Non-residential	—	—	—	3	—	3	
	—	—	—	1,294	—	1,294	
Conventional mortgages							
Multi-residential	48	—	—	183	—	231	
Non-residential	28	—	—	246	—	274	
	76	—	—	429	—	505	
Other loans	—	—	—	1,118	—	1,118	
	76	—	—	2,841	—	2,917	2,921
<b>Derivative financial instruments</b>	633	—	—	—	—	633	633
<b>Policy loans</b>	—	—	—	1,134	—	1,134	1,134
<b>Other invested assets</b>	—	83	—	4	453	540	540
<b>Investment properties</b>	—	—	—	—	1,876	1,876	1,908
<b>Total investments</b>	\$ 26,247	\$ 5,121	\$ 214	\$ 8,126	\$ 2,329	\$ 42,037	\$ 42,026

As at December 31, 2021

(in millions of dollars)	At fair value through profit or loss	Available for sale	Held to maturity	Loans and receivables	Other	Total	Fair value
<b>Cash and short-term investments</b>	\$ 216	\$ —	\$ —	\$ 1,330	\$ —	\$ 1,546	\$ 1,546
<b>Bonds</b>							
Governments	10,763	2,105	255	106	—	13,229	
Municipalities	1,129	240	—	39	—	1,408	
Corporate and other	13,037	2,450	—	2,769	—	18,256	
	24,929	4,795	255	2,914	—	32,893	33,157
<b>Stocks</b>							
Common	2,118	54	—	—	—	2,172	
Preferred	236	479	—	—	—	715	
Stock indexes	169	10	—	—	—	179	
Investment fund units	834	6	—	—	—	840	
	3,357	549	—	—	—	3,906	3,906
<b>Mortgages and other loans</b>							
Insured mortgages							
Multi-residential	—	—	—	1,326	—	1,326	
Non-residential	—	—	—	3	—	3	
	—	—	—	1,329	—	1,329	
Conventional mortgages							
Multi-residential	51	—	—	184	—	235	
Non-residential	38	—	—	264	—	302	
	89	—	—	448	—	537	
Other loans	—	—	—	1,056	—	1,056	
	89	—	—	2,833	—	2,922	2,991
<b>Derivative financial instruments</b>	917	—	—	—	—	917	917
<b>Policy loans</b>	—	—	—	1,040	—	1,040	1,040
<b>Other invested assets</b>	—	92	—	6	459	557	557
<b>Investment properties</b>	—	—	—	—	1,870	1,870	1,901
<b>Total investments</b>	\$ 29,508	\$ 5,436	\$ 255	\$ 8,123	\$ 2,329	\$ 45,651	\$ 46,015

The majority of bonds and stocks, designated at fair value through profit or loss, are assets used by the Company to match insurance contract liabilities and investment contract liabilities. The change in the fair value of financial assets designated at fair value through profit or loss is therefore reflected in insurance contract liabilities and investment contract liabilities.

The *At fair value through profit or loss* category includes securities held for trading, mainly derivative financial instruments and short-term investments, as well as securities designated at fair value through profit or loss.

Other invested assets are made up of bonds and investment units which represent restricted investments, notes receivable and investments in associates and joint ventures. Bonds and fund units are classified as available for sale. Notes receivable are classified as loans and receivables. Investments in associates and joint ventures, accounted for using the equity method, are presented in the *Other* column.

The fair value of investment properties includes the carrying value of investment properties accounted for at fair value and the fair value of linearization of rents accounted for in *Other Assets*.

#### b) Investments in Associates and Joint Ventures

The Company holds interests ranging from 25% to 50% as at March 31, 2022 and as at December 31, 2021. The carrying value of these investments as at March 31, 2022 is \$453 (\$459 as at December 31, 2021). The share of net income and comprehensive income for the three months ended March 31, 2022 amounts to \$5 (\$6 for the three months ended March 31, 2021).

**c) Investment Income**

(in millions of dollars)	Three months ended March 31	
	2022	2021
<b>Interest and other investment income</b>		
Interest	\$ 268	\$ 253
Dividends	76	46
Derivative financial instruments	(3)	3
Rental income	45	49
Gains (losses) realized	9	6
Variation in provisions for losses	(8)	(10)
Other	47	3
	<b>434</b>	<b>350</b>
<b>Change in fair value of investments</b>		
Bonds	(3,224)	(2,797)
Stocks	(92)	85
Mortgages and other loans	(4)	(2)
Derivative financial instruments	(1,116)	(1,184)
Investment properties	4	(2)
	<b>(4,431)</b>	<b>(3,900)</b>
<b>Total investment income</b>	<b>\$ (3,997)</b>	<b>\$ (3,550)</b>

**5 › Fair Value of Financial Instruments and Investment Properties****a) Methods and Assumptions Used to Estimate Fair Values**

Fair value is the consideration that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Management exercises its judgment to determine the data that will be used to measure the fair value of financial assets and liabilities, particularly for financial instruments classified as Level 3. Fair value of various categories of financial instruments and investment properties is determined as described below.

**Financial Assets**

*Short-Term Investments* – Carrying value of these investments represents the fair value due to their short-term maturity.

*Bonds* – Bonds are valued based on quoted price, observed on active markets for identical or similar assets. If prices are not available on active markets, fair value is estimated using current valuation methods, including a model based on discounting expected cash flows or other similar techniques. These methods take into account current data observable on the market for financial instruments that have similar risk profiles and comparable terms. The significant data used in these models include, but are not limited to, rate curves, credit risk, issuer spread, volatility and liquidity valuation, and other reference data published by the market. Management makes its best estimates when such data are not available.

*Stocks* – Stocks are valued based on quote price, observed on active markets. If the price is not available on the active markets, fair value is determined using equity valuation models, which analyze the fair value of the net asset, and other techniques that rely on comparisons with reference data, such as market indices. Investment fund units are evaluated at the net asset value published by the fund manager.

*Mortgages and Other Loans* – The fair value of mortgages and other loans is estimated by discounting the cash flows with the interest rates currently prevailing on the market for loans with substantially the same credit risk and terms.

*Derivative Financial Instruments* – Fair value of derivative financial instruments is determined according to the type of derivative financial instrument. Fair value of derivative financial instruments such as futures contracts and options traded on the stock exchanges is determined in accordance with quoted prices on active markets. Derivative financial instruments that are traded over the counter are valued using valuation models such as actualized cash flow analysis and other valuation models used on the market. These valuations are based on observable data on the market, including interest rates, foreign exchange rates, financial indices, rate differentials, credit risk and volatility.

Among derivative financial instruments, certain other derivative contracts are subject to trading restrictions. In such situations, an illiquidity premium based on data that are not observable on the market is used to ascertain the fair value of these derivative financial instruments. While these data are not observable, they are based on assumptions deemed appropriate given the circumstances. Once the restricted trading period ends, the instruments are valued using standard valuation models based on data observable on the market, as described previously. The Company's use of non-observable data is limited to the trading restrictions period, and their effect on the fair value of derivative financial instruments does not represent a significant amount.

*Policy Loans* – Policy loans are carried at amortized cost. They are guaranteed and may be reimbursed at any time. Their fair value approximates their carrying value due to their nature.

*Other Invested Assets* – The fair value of other invested assets is determined according to the type of invested assets. Fair value of notes receivable and investments in associates and joint ventures is approximately the same as the carrying value due to the nature of these elements. Bonds which are restricted investments are valued based on quoted price, observed on active markets for identical or similar assets. If prices are not available on active markets, fair value is estimated using current valuation methods, including a model based on discounting expected cash flows or other similar techniques. These methods take into account current data observable on the market for financial instruments that have similar risk profiles and comparable terms. The significant data used in these models include, but are not limited to, rate curves, credit risk, issuer spread, volatility and liquidity valuation, and other reference data published by the market. Management makes its best estimates when such data are not available. Investment fund units which are restricted investments are evaluated at the net asset value published by the fund manager.

*Other Assets* – The fair value of the other financial assets is approximately the same as the carrying value due to their short-term nature.

#### **Investment Properties**

The fair value of investment properties is determined using various recognized methods and standards of assessment in the real estate sector. Among these methods, the income approach is the most commonly used, as it is based on an investor's behaviour in relation to income expected to be generated by an investment property. Under this approach, discounting of the cash flows generated by an investment property is preferred as it measures the relationship between the market value and the reasonably discounted incomes over an investment horizon. Expected cash flows include contractual and projected income as well as the investment property's operating expenses. These cash flows reflect the interest, rental and occupancy rates established based on market studies, rental income expected from leases in effect and estimates of future cash inflows, including revenues projected for future leases, and estimates of future cash inflows made according to the current market circumstances. Future lease rates are estimated based on the location, current type and quality of the building, and market data and projections as of the date of the valuation. Fair values are usually compared to market information, including recent transactions for similar assets to verify their reasonableness. Highest and best use is one of the possible valuation methods. Highest and best use of a site is an integral part of the process to establish the fair value of an investment property. This use is the one that, at the time of the appraisal, provides the highest fair value for the investment property. As a result, this use is determined by considering possible physical use that is legally admissible, financially feasible and achievable in the short term based on demand, and must be tied to the likelihood of being achieved rather than to the simple possibility. Assessments are carried out by external independent appraisers on an annual basis or by qualified Company personnel quarterly.

#### **Financial Liabilities**

*Derivative Financial Instruments* – The fair value of derivative financial instruments recorded as financial liabilities is presented in Note 7 "Derivative Financial Instruments" and is equal to the carrying amounts reported in the negative fair value column. The fair value is determined according to the method and assumptions previously described in the "Financial Assets" section.

*Other Liabilities* – The fair value of other liabilities, except short-selling securities, securitization liabilities and mortgage debt, is approximately the same as the carrying value due to their short-term nature.

Short-selling securities, classified as held for trading, are measured using the observed market prices in active markets for identical or similar financial instruments. If quoted prices in active markets are not available, fair value is estimated using standard methods of assessment, such as a model based on discounted future cash flows or similar techniques. These methods take into account the current observable market data for financial instruments with a similar risk profile and comparable terms. The significant data used in these models include, but are not limited to, yield curves, credit risks, issuer spreads, volatility and liquidity valuation and other reference data published by the markets.

The fair value of securitization liabilities and mortgage debt is estimated by discounting cash flows with the interest rates currently prevailing on the market for new debts with substantially the same terms.

The fair value of the mortgage debt is \$70 (\$71 as at December 31, 2021). The mortgage debt is secured by an investment property with a carrying value of \$169 (\$169 as at December 31, 2021), bearing interest of 3.143% and maturing on May 1, 2022. The interest expense on the mortgage debt is less than \$1 (less than \$1 for the three months ended March 31, 2021).

*Debentures* – The fair value of debentures classified as financial liabilities at amortized cost is estimated using a valuation model that takes into account instruments on the market that have substantially the same conditions. This fair value can fluctuate due to interest rates and credit risks associated with these instruments.



**b) Hierarchy of the Fair Value**

Disclosures regarding financial instruments and investment properties must be presented as a hierarchy that categorizes the inputs to valuation models used to measure the fair value of financial assets and financial liabilities. The hierarchy gives the highest priority to readily available unadjusted quoted prices in active markets for identical assets or liabilities and lowest priority to unobserved inputs. The three levels of the hierarchy are described below:

Level 1 – Valuation based on quoted prices in active markets (unadjusted) for identical assets or liabilities. Stocks traded on the market, among other things, are classified in Level 1.

Level 2 – Valuation model based on inputs other than quoted prices included in Level 1 that are observable on the market for the asset or liability, either directly or indirectly. Most bonds, short-term investments and certain derivative financial instruments are classified in Level 2.

Level 3 – Valuation model based on valuation techniques that use largely unobservable market parameters and that reflect management's best estimates. Most private placements are classified in Level 3.

If a financial instrument classified as Level 1 subsequently ceases to be actively traded, it is reclassified into Level 2. If the measurement of its fair value requires the use of significant unobservable inputs, it is directly reclassified into Level 3.

**Assets**

(in millions of dollars)	As at March 31, 2022			
	Level 1	Level 2	Level 3	Total
<b>Recurring fair value measurements</b>				
<b>Cash and short-term investments</b>				
Held for trading	\$ —	\$ 352	\$ —	\$ 352
<b>Bonds</b>				
Designated at fair value through profit or loss				
Governments	344	8,901	—	9,245
Municipalities	—	913	—	913
Corporate and other	—	11,413	135	11,548
	344	21,227	135	21,706
Available for sale				
Governments	152	1,890	—	2,042
Municipalities	—	230	—	230
Corporate and other	—	2,193	—	2,193
	152	4,313	—	4,465
	496	25,540	135	26,171
<b>Stocks</b>				
Designated at fair value through profit or loss	1,509	103	1,868	3,480
Available for sale	73	460	40	573
	1,582	563	1,908	4,053
<b>Mortgages and other loans</b>				
Designated at fair value through profit or loss	—	76	—	76
<b>Derivative financial instruments</b>				
Held for trading	77	554	2	633
<b>Other invested assets</b>				
Available for sale	20	63	—	83
<b>Investment properties</b>				
	—	—	1,876	1,876
<b>General fund investments recognized at fair value</b>	2,175	27,148	3,921	33,244
<b>Segregated funds financial instruments and investment properties</b>	30,600	7,511	556	38,667
<b>Total financial assets at fair value</b>	\$ 32,775	\$ 34,659	\$ 4,477	\$ 71,911

(in millions of dollars)	As at December 31, 2021			
	Level 1	Level 2	Level 3	Total
<b>Recurring fair value measurements</b>				
<b>Cash and short-term investments</b>				
Held for trading	\$ —	\$ 216	\$ —	\$ 216
<b>Bonds</b>				
Designated at fair value through profit or loss				
Governments	348	10,415	—	10,763
Municipalities	—	1,129	—	1,129
Corporate and other	—	12,879	158	13,037
	348	24,423	158	24,929
Available for sale				
Governments	182	1,923	—	2,105
Municipalities	—	240	—	240
Corporate and other	—	2,450	—	2,450
	182	4,613	—	4,795
	530	29,036	158	29,724
<b>Stocks</b>				
Designated at fair value through profit or loss	1,499	70	1,788	3,357
Available for sale	28	479	42	549
	1,527	549	1,830	3,906
<b>Mortgages and other loans</b>				
Designated at fair value through profit or loss	—	89	—	89
<b>Derivative financial instruments</b>				
Held for trading	196	718	3	917
<b>Other invested assets</b>				
Available for sale	22	70	—	92
<b>Investment properties</b>				
	—	—	1,870	1,870
<b>General fund investments recognized at fair value</b>	2,275	30,678	3,861	36,814
<b>Segregated funds financial instruments and investment properties</b>	30,710	8,054	508	39,272
<b>Total financial assets at fair value</b>	\$ 32,985	\$ 38,732	\$ 4,369	\$ 76,086

There were no transfers from Level 1 to Level 2 during the three months ended March 31, 2022 (none for the year ended December 31, 2021).

There were no transfers from Level 2 to Level 1 during the three months ended March 31, 2022 (none for the year ended December 31, 2021).

There were no transfers from Level 2 to Level 3 during the three months ended March 31, 2022 (\$28 for the year ended December 31, 2021). The transfers for the year ended December 31, 2021 were from bonds designated at fair value through profit or loss. For some of these bonds the fair value was measured at the quoted market price obtained through brokers who estimated the fair value of these financial instruments. However, the price of these bonds remained unchanged for more than 30 days which, according to the Company's internal policy, resulted in a transfer. For the remaining bonds, the fair value was measured using unobservable inputs.

Transfers from Level 3 to Level 2 during the three months ended March 31, 2022 amount to \$8 (\$2 for the year ended December 31, 2021). These transfers are from bonds designated at fair value through profit or loss. The fair value of these bonds is measured at the quoted market price obtained through brokers who estimate the fair value of these financial instruments. As at March 31, 2022 and as at December 31, 2021, the value of these bonds is based on a price obtained less than 30 days prior.

There were no transfers from Level 3 to Level 1 during the three months ended March 31, 2022 (none for the year ended December 31, 2021).

The Company presents transfers between hierarchy levels at the quarter-end fair value for the quarter during which the transfer occurred.

The Company uses unobservable inputs in the valuation of bonds and stocks classified into Level 3. Regarding bonds, unobservable inputs mainly correspond to credit and liquidity risk premiums ranging from 1.15% to 3.12% as at March 31, 2022 (1.06% to 2.72% as at December 31, 2021). Stocks classified into Level 3 are mainly valued from information available in the financial statements of companies using models based on discounting expected cash flows as well as the use of multiples.

The main unobservable inputs used in the valuation of the investment properties as at March 31, 2022 are the discount rate, which is between 5.00% and 8.00% (5.25% and 8.00% as at December 31, 2021) and the terminal capitalization rate, which is between 4.25% and 7.00% (4.25% and 7.00% as at December 31, 2021). The discount rate is based on market activity by type of building and by location and reflects the expected rate of return to be realized on investments over the next 10 years. The terminal capitalization rate is based on market activity by type of building and by location and reflects the expected rate of return to be realized on investments over the remaining life after the 10-year period. If all other factors remain constant, a decrease (increase) in the discount rate and terminal capitalization rate will lead to an increase (decrease) in fair value of investment properties.

Considering the unobservable nature of the main data used to measure bonds, stocks and investment properties classified in Level 3, the Company does not assess whether the application of other assumptions would have an impact on fair value because the investment properties as well as the bonds and stocks classified as designated at fair value through profit or loss support the insurance contract liabilities. Consequently, changes in the fair value of these assets are offset by changes in the corresponding insurance contract liabilities under the CALM. Even if the Company were to use possible alternative assumptions affecting fair value, this would not have a significant impact on the Financial Statements.

The following table presents assets recognized at fair value evaluated according to Level 3 parameters:

Three months ended March 31, 2022									
(in millions of dollars)	Balance as at December 31, 2021	Realized and unrealized gains (losses) included in net income	Realized and unrealized gains (losses) included in other comprehensive income	Purchases	Sales and settlements	Transfers into (out of) Level 3	Balance as at March 31, 2022	Total unrealized gains (losses) included in net income on investments still held	
<b>Bonds</b>									
Designated at fair value through profit or loss	\$ 158	\$ (14)	\$ —	\$ —	\$ (1)	\$ (8)	\$ 135	\$ (14)	
<b>Stocks</b>									
Designated at fair value through profit or loss	1,788	3	—	116	(39)	—	1,868	5	
Available for sale	42	—	(1)	—	(1)	—	40	—	
<b>Derivative financial instruments</b>									
Held for trading	3	(1)	—	—	—	—	2	(1)	
<b>Investment properties</b>	<b>1,870</b>	<b>4</b>	<b>—</b>	<b>2</b>	<b>—</b>	<b>—</b>	<b>1,876</b>	<b>4</b>	
<b>General fund investments recognized at fair value</b>	<b>3,861</b>	<b>(8)</b>	<b>(1)</b>	<b>118</b>	<b>(41)</b>	<b>(8)</b>	<b>3,921</b>	<b>(6)</b>	
<b>Segregated funds financial instruments and investment properties</b>	<b>508</b>	<b>(6)</b>	<b>—</b>	<b>57</b>	<b>(3)</b>	<b>—</b>	<b>556</b>	<b>(6)</b>	
<b>Total</b>	<b>\$ 4,369</b>	<b>\$ (14)</b>	<b>\$ (1)</b>	<b>\$ 175</b>	<b>\$ (44)</b>	<b>\$ (8)</b>	<b>\$ 4,477</b>	<b>\$ (12)</b>	

## Year ended December 31, 2021

(in millions of dollars)	Balance as at December 31, 2020	Realized and unrealized gains (losses) included in net income	Realized and unrealized gains (losses) included in other comprehensive income	Purchases	Sales and settlements	Transfers into (out of) Level 3	Balance as at December 31, 2021	Total unrealized gains (losses) included in net income on investments still held
<b>Bonds</b>								
Designated at fair value through profit or loss	\$ 140	\$ (8)	\$ —	\$ 3	\$ (3)	\$ 26	\$ 158	\$ (9)
<b>Stocks</b>								
Designated at fair value through profit or loss	1,444	204	—	365	(225)	—	1,788	189
Available for sale	43	—	(1)	5	(5)	—	42	—
<b>Derivative financial instruments</b>								
Held for trading	3	1	—	—	(1)	—	3	2
<b>Investment properties</b>	1,916	(24)	—	22	(44)	—	1,870	(24)
<b>General fund investments recognized at fair value</b>	3,546	173	(1)	395	(278)	26	3,861	158
<b>Segregated funds financial instruments and investment properties</b>	264	32	—	228	(16)	—	508	31
<b>Total</b>	\$ 3,810	\$ 205	\$ (1)	\$ 623	\$ (294)	\$ 26	\$ 4,369	\$ 189

For the three months ended March 31, 2022, an amount of \$2 (\$18 for the year ended December 31, 2021) presented in *Purchases* for investment properties corresponds to capitalizations to *Investment properties* and no amount (\$4 for the year ended December 31, 2021) corresponds to the transfer of fixed assets to *Investment properties*. Also, *Sales and settlements* for investment properties do not include any transfers to fixed assets (none for the year ended December 31, 2021).

*Realized and unrealized gains (losses) included in net income* and *Total unrealized gains (losses) included in net income on investments still held* are presented in the *Investment income* in the Income Statement, except the value of segregated funds assets, which is not presented in the Income Statement, but is included in the change in segregated funds net assets in Note 8 "Segregated Funds Net Assets". *Realized and unrealized gains (losses) included in other comprehensive income* are presented in Note 12 "Accumulated Other Comprehensive Income" in *Unrealized gains (losses)*.

**Fair Value Disclosed in the Notes**

The Company classifies certain financial instruments as held to maturity or as loans and receivables. These financial instruments are measured at amortized cost and fair value is disclosed in the notes. The following table shows the hierarchy level of such fair values:

(in millions of dollars)	As at March 31, 2022			
	Level 1	Level 2	Level 3	Total
<b>Classified as held to maturity</b>				
<b>Bonds</b>				
Governments	\$ —	\$ 211	\$ —	\$ 211
<b>Total of assets classified as held to maturity</b>	—	211	—	211
<b>Classified as loans and receivables</b>				
<b>Bonds</b>				
Governments	—	6	120	126
Municipalities	—	44	—	44
Corporate and other	—	180	2,670	2,850
	—	230	2,790	3,020
<b>Mortgages and other loans</b>	—	2,845	—	2,845
<b>Total of assets classified as loans and receivables</b>	—	3,075	2,790	5,865
<b>Total of assets whose fair value is disclosed in the notes</b>	\$ —	\$ 3,286	\$ 2,790	\$ 6,076

(in millions of dollars)	As at December 31, 2021			
	Level 1	Level 2	Level 3	Total
<b>Classified as held to maturity</b>				
<b>Bonds</b>				
Governments	\$ —	\$ 255	\$ —	\$ 255
<b>Total of assets classified as held to maturity</b>	—	255	—	255
<b>Classified as loans and receivables</b>				
<b>Bonds</b>				
Governments	—	7	130	137
Municipalities	—	50	—	50
Corporate and other	—	198	2,793	2,991
	—	255	2,923	3,178
<b>Mortgages and other loans</b>	—	2,902	—	2,902
<b>Total of assets classified as loans and receivables</b>	—	3,157	2,923	6,080
<b>Total of assets whose fair value is disclosed in the notes</b>	\$ —	\$ 3,412	\$ 2,923	\$ 6,335

**Financial Liabilities**

The following table presents financial liabilities measured at fair value on a recurring basis and those whose fair value is disclosed in a note by hierarchy level:

(in millions of dollars)	As at March 31, 2022			
	Level 1	Level 2	Level 3	Total
<b>Recurring fair value measurements</b>				
<b>Other liabilities</b>				
Held for trading	\$ 75	\$ 232	\$ —	\$ 307
<b>Derivative financial instruments</b>				
Held for trading	42	1,081	17	1,140
<b>Total of liabilities classified as held for trading</b>	117	1,313	17	1,447
<b>Classified at amortized cost</b>				
<b>Other liabilities</b>				
Securitization liabilities	—	764	—	764
Mortgage debt	—	70	—	70
<b>Debentures</b>	—	1,461	—	1,461
<b>Total of liabilities classified at amortized cost</b>	\$ —	\$ 2,295	\$ —	\$ 2,295

(in millions of dollars)	As at December 31, 2021			
	Level 1	Level 2	Level 3	Total
<b>Recurring fair value measurements</b>				
<b>Other liabilities</b>				
Held for trading	\$ 94	\$ 168	\$ —	\$ 262
<b>Derivative financial instruments</b>				
Held for trading	79	418	29	526
<b>Total of liabilities classified as held for trading</b>	173	586	29	788
<b>Classified at amortized cost</b>				
<b>Other liabilities</b>				
Securitization liabilities	—	780	—	780
Mortgage debt	—	71	—	71
<b>Debentures</b>	—	1,484	—	1,484
<b>Total of liabilities classified at amortized cost</b>	\$ —	\$ 2,335	\$ —	\$ 2,335

## 6 › Management of Risks Associated with Financial Instruments

### a) Impairment of Financial Assets Classified as Available for Sale

During the three months ended March 31, 2022 and the year ended December 31, 2021, the Company did not reclassify any unrealized losses on stocks classified as available for sale from *Other comprehensive income* to *Investment income* in the Income Statement.

Since the financial assets designated at fair value through profit or loss are matched, variations of fair value, other than those related to credit risk, are directly reflected in the *Increase (decrease) in insurance contract liabilities*, which prevents a disparity of the treatment in the net income. Only variations in the fair value related to credit events regarding cash flows would have an impact on the Company's net income.

The unrealized gains and losses on financial assets classified as available for sale and included in the *Accumulated other comprehensive income* are the following:

(in millions of dollars)	As at March 31, 2022			As at December 31, 2021		
	Fair value	Unrealized losses	Unrealized gains	Fair value	Unrealized losses	Unrealized gains
<b>Bonds</b>						
Governments	\$ 2,042	\$ (109)	\$ 27	\$ 2,105	\$ (19)	\$ 55
Municipalities	230	(9)	1	240	(2)	3
Corporate and other	2,193	(160)	7	2,450	(24)	31
	4,465	(278)	35	4,795	(45)	89
<b>Stocks</b>	573	(23)	14	549	(2)	29
<b>Other invested assets</b>	83	(4)	—	92	(1)	1
<b>Total</b>	\$ 5,121	\$ (305)	\$ 49	\$ 5,436	\$ (48)	\$ 119

### b) Credit Risk

Credit risk corresponds to the possibility that the Company will sustain a financial loss if a counterparty or a debtor does not meet its commitments.

#### b) i) Credit Quality Indicators

##### Bonds by Investment Grade

(in millions of dollars)	As at March 31, 2022	As at December 31, 2021
AAA	\$ 1,490	\$ 1,623
AA	11,863	13,588
A	10,104	11,073
BBB	5,692	6,300
BB and lower	300	309
<b>Total</b>	\$ 29,449	\$ 32,893

The Company prepares an assessment of the quality of the investment if the evaluation is not available from a credit rating agency. Bonds that have been internally evaluated represent an amount of \$2,193 as at March 31, 2022 (\$2,133 as at December 31, 2021).

##### Mortgages and Other Loans

(in millions of dollars)	As at March 31, 2022	As at December 31, 2021
Insured mortgages	\$ 1,294	\$ 1,329
Conventional mortgages	505	537
Other loans	1,118	1,056
<b>Total</b>	\$ 2,917	\$ 2,922

The credit quality of mortgages and other loans is assessed internally, on a regular basis, when the review of the portfolio is made.

#### b) ii) Past Due or Impaired Financial Assets

##### Past Due Bonds, Mortgages and Other Loans

Bonds, mortgages and other loans are considered in arrears when the counterparty has not made a payment at a contractual date. Any loan on which contractual payments are in arrears for 90 days or more in the case of mortgages and 120 days or more in the case of other loans and which is not subject to a measure deployed by the Company to support its clients or in foreclosure is assumed to be impaired. Any loan in default which is not insured and fully guaranteed is generally impaired.

As at March 31, 2022					
(in millions of dollars)	Bonds classified as held to maturity	Bonds classified as loans and receivables	Mortgages classified as loans and receivables	Other loans	Total
<b>Gross values</b>					
Not past due and not impaired	\$ 214	\$ 3,047	\$ 1,723	\$ 1,102	\$ 6,086
Past due and not impaired					
30 – 89 days in arrears	—	—	—	38	38
90 – 119 days in arrears	—	—	—	5	5
120 days or more in arrears	—	—	—	2	2
Impaired	—	23	—	—	23
<b>Total of gross values</b>	<b>\$ 214</b>	<b>\$ 3,070</b>	<b>\$ 1,723</b>	<b>\$ 1,147</b>	<b>\$ 6,154</b>
Specific provisions for losses	—	6	—	—	6
	214	3,064	1,723	1,147	6,148
Collective provisions for losses	—	—	—	29	29
<b>Total of net values</b>	<b>\$ 214</b>	<b>\$ 3,064</b>	<b>\$ 1,723</b>	<b>\$ 1,118</b>	<b>\$ 6,119</b>

As at December 31, 2021					
(in millions of dollars)	Bonds classified as held to maturity	Bonds classified as loans and receivables	Mortgages classified as loans and receivables	Other loans	Total
<b>Gross values</b>					
Not past due and not impaired	\$ 255	\$ 2,897	\$ 1,777	\$ 1,040	\$ 5,969
Past due and not impaired					
30 – 89 days in arrears	—	—	—	37	37
90 – 119 days in arrears	—	—	—	5	5
120 days or more in arrears	—	—	—	2	2
Impaired	—	23	—	—	23
<b>Total of gross values</b>	<b>\$ 255</b>	<b>\$ 2,920</b>	<b>\$ 1,777</b>	<b>\$ 1,084</b>	<b>\$ 6,036</b>
Specific provisions for losses	—	6	—	—	6
	255	2,914	1,777	1,084	6,030
Collective provisions for losses	—	—	—	28	28
<b>Total of net values</b>	<b>\$ 255</b>	<b>\$ 2,914</b>	<b>\$ 1,777</b>	<b>\$ 1,056</b>	<b>\$ 6,002</b>

#### Foreclosed Properties

During the three months ended March 31, 2022, the Company did not take possession of any properties it held as collateral on mortgages (none for the year ended December 31, 2021). Foreclosed properties that the Company still held at the end of the period are presented as real estate held for resale in *Other Assets*.

#### Specific Provisions for Losses

(in millions of dollars)	As at March 31, 2022 Bonds classified as loans and receivables	As at December 31, 2021 Bonds classified as loans and receivables
Balance at beginning	\$ 6	\$ 14
Variation in specific provisions for losses	—	(8)
<b>Balance at end</b>	<b>\$ 6</b>	<b>\$ 6</b>

During the three months ended March 31, 2022, the specific provisions for losses did not vary for bonds classified as held to maturity, mortgages classified as loans and receivables and other loans (nor for the year ended December 31, 2021).

## 7 › Derivative Financial Instruments

The Company is an end user of derivative financial instruments in the normal course of managing exposure to fluctuations in interest rates, currency exchange rates and fair values of invested assets. Derivative financial instruments are financial contracts whose value is derived from underlying interest rates, exchange rates, other financial instruments or indexes.

The notional amount represents the amount to which a rate or price is applied to determine the cash flows to be exchanged periodically and does not represent direct credit exposure. Maximum credit risk is the estimated cost of replacing derivative financial instruments that have a positive value should the counterparty default. The maximum credit risk of derivative financial instruments as at March 31, 2022 is \$630 (\$914 as at December 31, 2021). The Company's exposure at the end of each reporting period is limited to the risk that a counterparty does not honour the terms of a derivative financial instrument.

As at March 31, 2022						
(in millions of dollars)	Notional amount			Total	Fair value	
	Less than 1 year	1 to 5 years	Over 5 years		Positive	Negative
<b>Equity contracts</b>						
Swap contracts	\$ 646	\$ 414	\$ 81	\$ 1,141	\$ 21	\$ (21)
Futures contracts	523	—	—	523	—	(22)
Options	2,943	—	—	2,943	92	(31)
<b>Currency contracts</b>						
Swap contracts	58	323	4,769	5,150	65	(292)
Forward contracts	4,635	512	—	5,147	87	(15)
Options	61	—	—	61	—	—
<b>Interest rate contracts</b>						
Swap contracts	1,488	4,117	5,691	11,296	337	(504)
Forward contracts	2,714	1,142	—	3,856	28	(238)
<b>Other derivative contracts</b>	<b>3</b>	<b>4</b>	<b>161</b>	<b>168</b>	<b>3</b>	<b>(17)</b>
<b>Total</b>	<b>\$ 13,071</b>	<b>\$ 6,512</b>	<b>\$ 10,702</b>	<b>\$ 30,285</b>	<b>\$ 633</b>	<b>\$ (1,140)</b>
As at December 31, 2021						
(in millions of dollars)	Notional amount			Total	Fair value	
	Less than 1 year	1 to 5 years	Over 5 years		Positive	Negative
<b>Equity contracts</b>						
Swap contracts	\$ 914	\$ 243	\$ 95	\$ 1,252	\$ 21	\$ (3)
Futures contracts	474	—	—	474	—	(8)
Options	4,756	—	—	4,756	231	(99)
<b>Currency contracts</b>						
Swap contracts	64	358	4,531	4,953	106	(209)
Forward contracts	3,254	1,199	—	4,453	35	(38)
Options	38	—	—	38	—	—
<b>Interest rate contracts</b>						
Swap contracts	1,430	4,079	5,044	10,553	309	(107)
Forward contracts	2,449	1,407	—	3,856	212	(33)
<b>Other derivative contracts</b>	<b>3</b>	<b>5</b>	<b>244</b>	<b>252</b>	<b>3</b>	<b>(29)</b>
<b>Total</b>	<b>\$ 13,382</b>	<b>\$ 7,291</b>	<b>\$ 9,914</b>	<b>\$ 30,587</b>	<b>\$ 917</b>	<b>\$ (526)</b>



(in millions of dollars)	As at March 31, 2022		
	Notional amount	Fair value	
		Positive	Negative
Derivative financial instruments not designated as hedge accounting	\$ 27,597	\$ 593	\$ (1,135)
Net investment hedge	1,756	15	(1)
Fair value hedges			
Interest risk	794	20	(4)
Currency risk	26	1	—
Cash flow hedges			
Currency risk	112	4	—
<b>Total of derivative financial instruments</b>	<b>\$ 30,285</b>	<b>\$ 633</b>	<b>\$ (1,140)</b>

  

(in millions of dollars)	As at December 31, 2021		
	Notional amount	Fair value	
		Positive	Negative
Derivative financial instruments not designated as hedge accounting	\$ 28,018	\$ 903	\$ (509)
Net investment hedge	1,715	5	(15)
Fair value hedges			
Interest risk	712	5	(1)
Currency risk	27	1	(1)
Cash flow hedges			
Currency risk	115	3	—
<b>Total of derivative financial instruments</b>	<b>\$ 30,587</b>	<b>\$ 917</b>	<b>\$ (526)</b>

#### Embedded Derivative Financial Instruments

The Company owns perpetual preferred shares with call options that give the issuer the right to redeem the shares at a predetermined price. Accounting standards require that the value of the call options be measured separately from the preferred shares. The value of the call options for embedded derivative financial instruments is determined using a valuation that relies predominantly on the volatility, quoted price on markets and characteristics of the underlying preferred shares. Embedded derivative financial instruments are presented as *Other derivative contracts*.

#### Net Investment Hedge

Forward contracts, designated as hedges of net investments in foreign operations with a functional currency other than the functional currency of the Company, have maturities of less than 1 year as at March 31, 2022 (less than 1 year to 3 years as at December 31, 2021). The effective portion of changes in fair value is recorded in *Other comprehensive income*, as is the foreign currency translation of the net investment in a foreign operation. For the three months ended March 31, 2022 and 2021, the Company did not recognize any ineffectiveness.

#### Fair Value Hedges

##### *Interest rate risk hedging*

The Company entered into a hedging relationship in order to reduce its exposure to interest rate risk related to financial assets classified as available for sale. The Company entered into interest rate swap contracts with maturities ranging from 2 years to 13 years as at March 31, 2022 (from less than 1 year to 13 years as at December 31, 2021).

The Company entered into a hedging relationship in order to reduce its exposure to interest rate risk on financial liabilities classified as financial liabilities at amortized cost. The Company entered into interest rate swap contracts with maturities of less than 1 year to 6 years as at March 31, 2022 (less than 1 year to 7 years as at December 31, 2021).

For the three months ended March 31, 2022, the Company has recognized a gain of \$8 on the hedging instruments (gain of \$17 for the three months ended March 31, 2021) and a loss of \$9 on the hedged items (loss of \$18 for the three months ended March 31, 2021). For the three months ended March 31, 2022, the Company has recognized an ineffectiveness of \$1 (\$1 for the three months ended March 31, 2021).

##### *Currency rate risk hedging*

The Company entered into a fair value hedge to manage its exposure to changes in currency rate risk related to financial assets classified as available for sale. The Company entered into forward contracts with maturities of less than 1 year as at March 31, 2022 (less than 1 year as at December 31, 2021). For the three months ended March 31, 2022 and 2021, the Company did not recognize any ineffectiveness.

#### Cash Flow Hedges

The Company entered into a cash flow hedging relationship in order to manage its exposure to changes in currency rate risk on financial assets denominated in foreign currency. The Company entered into swap contracts that have maturities from 2 years to 8 years as at March 31, 2022 (from less than 1 year to 8 years as at December 31, 2021). For the three months ended March 31, 2022 and 2021, the Company did not recognize any ineffectiveness.

**8 › Segregated Funds Net Assets**

(in millions of dollars)	As at March 31, 2022	As at December 31, 2021
<b>Assets</b>		
Cash and short-term investments	\$ 1,313	\$ 1,448
Bonds	6,507	6,794
Stocks and investment funds	30,992	31,235
Mortgages	47	42
Investment properties	15	15
Derivative financial instruments	18	12
Other assets	710	450
	<b>39,602</b>	<b>39,996</b>
<b>Liabilities</b>		
Accounts payable and accrued expenses	729	419
<b>Net assets</b>	<b>\$ 38,873</b>	<b>\$ 39,577</b>

The following table presents the change in segregated funds net assets:

(in millions of dollars)	Three months ended March 31	
	2022	2021
Balance at beginning	\$ 39,577	\$ 32,804
Add:		
Amounts received from policyholders	2,417	2,113
Interest, dividends and other investment income	150	107
Net realized gains	45	377
Net increase (decrease) in fair value	(1,957)	(60)
	<b>40,232</b>	<b>35,341</b>
Less:		
Amounts withdrawn by policyholders	1,180	1,754
Operating expenses	179	150
	<b>1,359</b>	<b>1,904</b>
<b>Balance at end</b>	<b>\$ 38,873</b>	<b>\$ 33,437</b>

**9 › Debentures**

On February 23, 2022, iA Insurance redeemed all of its \$250 subordinated debentures maturing February 23, 2027, bearing interest of 2.64% payable semi-annually until February 23, 2022. The subordinated debentures were redeemed at nominal value plus accrued and unpaid interest, for a total disbursement of \$253.

On February 25, 2022, the Company issued subordinated debentures in the amount of \$300 due February 25, 2032, bearing interest of 3.187%, payable semi-annually from August 25, 2022 to February 25, 2027, and variable interest equal to the 3-month bankers' acceptance rate (Canadian Dollar Offered Rate (CDOR)), increased by 0.91%, payable quarterly, starting May 25, 2027 and ending on February 25, 2032. These subordinated debentures are redeemable by the Company, in whole or in part, from February 25, 2027, subject to prior approval by the Autorité des marchés financiers (AMF). The carrying amount of these debentures includes transaction costs and an issuance discount for a total of \$2.

## 10 › Share Capital

The share capital issued by the Company is as follows:

(in millions of dollars, unless otherwise indicated)	As at March 31, 2022		As at December 31, 2021	
	Number of shares (in thousands)	Amount	Number of shares (in thousands)	Amount
<b>Common shares</b>				
Balance at beginning	107,557	\$ 1,706	107,064	\$ 1,674
Shares issued on exercise of stock options	194	12	606	34
Shares redeemed	(108)	(2)	(113)	(2)
<b>Balance at end</b>	<b>107,643</b>	<b>\$ 1,716</b>	<b>107,557</b>	<b>\$ 1,706</b>

### Stock Option Plan

As at March 31, 2022, the number of outstanding stock options (in thousands) was 1,665 (1,669 as at December 31, 2021). For the three months ended March 31, 2022, the Company granted (in thousands) 190 stock options exercisable at \$83.87 (310 stock options exercisable at \$58.55 for the year ended December 31, 2021).

### Normal Course Issuer Bid Redemption

With the approval of the Toronto Stock Exchange, the Board of Directors has authorized the Company to purchase, in the normal course of its activities, from December 6, 2021 to December 5, 2022, up to 5,382,503 common shares, representing approximately 5% of its 107,650,077 common shares issued and outstanding as at November 23, 2021. For the three months ended March 31, 2022, a total of 108,200 common shares were purchased and cancelled for a net cash amount of \$8, of which \$2 was recorded against share capital and \$6 against retained earnings. As at March 31, 2021, no normal course issuer bid redemption was in effect.

### Dividends

(in millions of dollars, unless otherwise indicated)	Three months ended March 31			
	2022		2021	
	Total	Per share (in dollars)	Total	Per share (in dollars)
<b>Common shares</b>	\$ 67	\$ 0.63	\$ 52	\$ 0.49

### Dividends Declared and Not Recognized on Common Shares

A dividend of 0.625 dollars per share was approved by the Board of Directors of the Company on May 12, 2022. This dividend was not recorded as a liability in these Financial Statements. This dividend will be paid on June 15, 2022 to the shareholders of record as of May 27, 2022, date on which it will be recognized in the equity of the Company.

### Dividend Reinvestment and Share Purchase Plan

The Company offers a Dividend Reinvestment and Share Purchase Plan to its common shareholders. Dividends on common shares are deducted from equity in the period in which they were authorized. The common shares issued under the plan will be purchased on the secondary market.

## 11 › Preferred Shares Issued by a Subsidiary

Preferred shares issued by iA Insurance, a subsidiary of the Company, are as follows:

(in millions of dollars, unless otherwise indicated)	As at March 31, 2022		As at December 31, 2021	
	Number of shares (in thousands)	Amount	Number of shares (in thousands)	Amount
<b>Preferred shares, Class A, issued by iA Insurance</b>				
<b>Balance at beginning and at end</b>	<b>21,000</b>	<b>\$ 525</b>	<b>21,000</b>	<b>\$ 525</b>

### Dividends

(in millions of dollars, unless otherwise indicated)	Three months ended March 31			
	2022		2021	
	Total	Per share (in dollars)	Total	Per share (in dollars)
<b>Preferred shares, issued by iA Insurance</b>				
Class A – Series B	\$ 2	\$ 0.29	\$ 2	\$ 0.29
Class A – Series G	2	0.24	2	0.24
Class A – Series I	2	0.30	2	0.30
<b>Total</b>	<b>\$ 6</b>		<b>\$ 6</b>	

## 12 › Accumulated Other Comprehensive Income

(in millions of dollars)	Bonds	Stocks	Other invested assets	Currency translation	Hedging	Total
<b>Balance as at December 31, 2021</b>	\$ 30	\$ 21	\$ (2)	\$ (47)	\$ (16)	\$ (14)
Unrealized gains (losses)	(276)	(36)	(4)	—	—	(316)
Income taxes on unrealized gains (losses)	64	10	1	—	—	75
Other	—	—	—	(29)	17	(12)
Income taxes on other	—	—	—	—	(3)	(3)
	(212)	(26)	(3)	(29)	14	(256)
Realized losses (gains)	(7)	(2)	—	—	—	(9)
Income taxes on realized losses (gains)	2	—	—	—	—	2
	(5)	(2)	—	—	—	(7)
<b>Balance as at March 31, 2022</b>	(187)	(7)	(5)	(76)	(2)	(277)
Balance as at December 31, 2020	136	6	—	(30)	(29)	83
Unrealized gains (losses)	(105)	21	(3)	—	—	(87)
Income taxes on unrealized gains (losses)	24	(5)	1	—	—	20
Other	—	—	—	(17)	15	(2)
Income taxes on other	—	—	—	—	(2)	(2)
	(81)	16	(2)	(17)	13	(71)
Realized losses (gains)	(34)	(1)	—	—	—	(35)
Income taxes on realized losses (gains)	9	—	—	—	—	9
	(25)	(1)	—	—	—	(26)
Balance as at December 31, 2021	30	21	(2)	(47)	(16)	(14)
Balance as at December 31, 2020	136	6	—	(30)	(29)	83
Unrealized gains (losses)	(95)	13	(3)	—	—	(85)
Income taxes on unrealized gains (losses)	24	(3)	—	—	—	21
Other	—	—	—	(31)	20	(11)
Income taxes on other	—	—	—	—	(3)	(3)
	(71)	10	(3)	(31)	17	(78)
Realized losses (gains)	(9)	—	—	—	—	(9)
Income taxes on realized losses (gains)	3	—	—	—	—	3
	(6)	—	—	—	—	(6)
Balance as at March 31, 2021	\$ 59	\$ 16	\$ (3)	\$ (61)	\$ (12)	\$ (1)

### 13 › Capital Management

#### Regulatory Requirements and Solvency Ratio

The Company is committed to respecting certain requirements of the guideline on capital adequacy requirements for life insurers (CARLI).

According to CARLI, many items are included in the solvency ratio:

The available capital represents the total Tier 1 and Tier 2 capital, less other deductions prescribed by the AMF.

Tier 1 capital contains more permanent equity items and is primarily composed of equity attributable to common shareholders and to preferred shares. Goodwill and other intangible assets are deducted from this category.

Tier 2 capital is primarily composed of subordinated debentures.

The surplus allowance is the value of specific provisions for adverse deviations included in insurance contract liabilities.

The eligible deposits are amounts related to unregistered reinsurance agreements, which are deposited in guarantee instruments.

The base solvency buffer is determined according to five risk categories, namely credit risk, market risk, insurance risk, segregated funds guarantee risk and operational risk. These risk components are calculated using various methods and consider the risks associated to asset and liability elements that are on and off the Statement of Financial Position. The base solvency buffer represents the sum of risk components minus some credits (for example, between-risk diversification and adjustable products) multiplied by a scalar of 1.05.

The CARLI total ratio is calculated by dividing the sum of the available capital, the surplus allowance and the eligible deposits by the base solvency buffer.

According to the AMF guideline, the Company must set a target level of available capital that exceeds the minimum requirements. The guideline also stipulates that most of the available capital must be Tier 1, which absorbs the losses related to current operations.

The Company manages its capital on a consolidated basis. As at March 31, 2022, the Company maintains a ratio that satisfies the regulatory requirements.

(in millions of dollars, unless otherwise indicated)	March 31, 2022
Available capital	
Tier 1 capital	\$ 2,779
Tier 2 capital	2,078
Surplus allowance and eligible deposits	4,876
<b>Total</b>	<b>\$ 9,733</b>
<b>Base solvency buffer</b>	<b>\$ 7,365</b>
<b>Total ratio</b>	<b>132%</b>

As at December 31, 2021, the solvency ratio was 134% and the Company maintained a ratio that satisfied the regulatory requirements.

### 14 › Income Taxes

The effective income tax rate differs from the Canadian statutory tax rate due to the following items:

(in millions of dollars, unless otherwise indicated)	Three months ended March 31			
	2022		2021	
Income before income taxes	\$ 193		\$ 233	
Income tax expense at Canadian statutory tax rate	51	26%	61	26%
Increase (decrease) in income taxes due to:				
Differences in tax rates on income not subject to tax in Canada	(2)	(1)%	(1)	(1)%
Tax-exempt investment income	(10)	(5)%	(7)	(3)%
Non-deductible (non-taxable) portion of the change in fair value of investment properties	(1)	—%	2	1%
Adjustments of previous years	(2)	(1)%	—	—%
Variation in tax rates	—	—%	2	1%
Other	—	—%	2	1%
<b>Income tax expense (recovery) and effective income tax rate</b>	<b>\$ 36</b>	<b>19%</b>	<b>\$ 59</b>	<b>25%</b>

## 15 > Segmented Information

The Company operates and manages its activities according to five main reportable operating segments, which reflect its company structure for decision making. Management makes judgments in the aggregation of business units into the Company's operating segments. Its products and services are offered to retail customers, businesses and groups. The Company primarily operates in Canada and the United States. The main products and services offered by each segment are the following:

*Individual Insurance* – Life, health, disability and mortgage insurance products.

*Individual Wealth Management* – Individual products and services for savings plans, retirement funds and segregated funds, in addition to securities brokerage, trust operations and mutual funds.

*Group Insurance* – Life, health, accidental death and dismemberment, dental care and short and long-term disability insurance products for employee plans; creditor insurance, replacement insurance, replacement warranties, extended warranties and other ancillary products for dealer services; and specialized products for special markets.

*Group Savings and Retirement* – Group products and services for savings plans, retirement funds and segregated funds.

*US Operations* – Miscellaneous insurance products sold in the United States such as life insurance products and extended warranties relating to dealer services.

*Other* – Auto and home insurance products, services supporting the activities that have no link with key segments such as asset management and financing, Company capital and some adjustments related to consolidation.

The Company makes judgments and uses assumptions and methodologies to allocate general expenses that are not directly attributable to a business segment. The allocation of other activities is mainly performed according to a formula based on equity and is uniformly applied to each operating segment.

The other assets and other liabilities, except mainly for derivative financial instruments, are classified in their entirety in the *Other* column since they are used for the operational support of the Company's activities.

### Segmented Income Statements

(in millions of dollars)	Three months ended March 31, 2022						
	Individual		Group				Total
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other	
<b>Revenues</b>							
Net premiums	\$ 476	\$ 1,739	\$ 453	\$ 618	\$ 229	\$ 99	\$ 3,614
Investment income	(3,430)	(105)	(42)	(316)	(147)	43	(3,997)
Other revenues	29	458	17	28	86	(83)	535
	(2,925)	2,092	428	330	168	59	152
<b>Operating expenses</b>							
Gross benefits and claims on contracts	277	715	338	457	183	18	1,988
Ceded benefits and claims on contracts	(103)	—	(14)	(6)	(117)	36	(204)
Net transfer to segregated funds	—	1,009	—	230	—	—	1,239
Increase (decrease) in insurance contract liabilities	(3,461)	(125)	(62)	(402)	(211)	(8)	(4,269)
Increase (decrease) in investment contract liabilities	—	—	(27)	—	—	—	(27)
Decrease (increase) in reinsurance assets	(31)	—	1	3	63	8	44
Commissions, general and other expenses	321	437	167	42	223	(21)	1,169
Financing charges	2	—	8	—	—	9	19
	(2,995)	2,036	411	324	141	42	(41)
Income before income taxes and allocation of other activities	70	56	17	6	27	17	193
Allocation of other activities	18	1	2	2	(6)	(17)	—
Income before income taxes	88	57	19	8	21	—	193
Income taxes	14	15	5	2	—	—	36
<b>Net income</b>	74	42	14	6	21	—	157
Net income attributed to participating policyholders	—	—	—	—	—	—	—
<b>Net income attributed to shareholders</b>	\$ 74	\$ 42	\$ 14	\$ 6	\$ 21	\$ —	\$ 157

(in millions of dollars)	Three months ended March 31, 2021							Total
	Individual		Group					
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other		
<b>Revenues</b>								
Net premiums	\$ 419	\$ 1,606	\$ 399	\$ 660	\$ 199	\$ 92	\$ 3,375	
Investment income	(3,056)	(185)	(17)	(208)	(119)	35	(3,550)	
Other revenues	29	414	17	30	67	(51)	506	
	(2,608)	1,835	399	482	147	76	331	
<b>Operating expenses</b>								
Gross benefits and claims on contracts	244	627	303	1,288	151	11	2,624	
Ceded benefits and claims on contracts	(88)	—	(11)	(6)	(97)	27	(175)	
Net transfer to segregated funds	—	975	—	(564)	—	—	411	
Increase (decrease) in insurance contract liabilities	(3,065)	(229)	(43)	(284)	(200)	1	(3,820)	
Increase (decrease) in investment contract liabilities	—	—	(14)	—	—	—	(14)	
Decrease (increase) in reinsurance assets	(23)	—	1	3	74	(1)	54	
Commissions, general and other expenses	234	400	140	35	188	3	1,000	
Financing charges	1	—	8	—	1	8	18	
	(2,697)	1,773	384	472	117	49	98	
Income before income taxes and allocation of other activities	89	62	15	10	30	27	233	
Allocation of other activities	21	7	2	1	(4)	(27)	—	
Income before income taxes	110	69	17	11	26	—	233	
Income taxes	30	17	3	3	6	—	59	
<b>Net income</b>	80	52	14	8	20	—	174	
Net income attributed to participating policyholders	(5)	—	—	—	—	—	(5)	
<b>Net income attributed to shareholders</b>	\$ 85	\$ 52	\$ 14	\$ 8	\$ 20	\$ —	\$ 179	

**Segmented Premiums**

(in millions of dollars)	Three months ended March 31, 2022							Total
	Individual		Group					
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other		
<b>Gross premiums</b>								
Invested in general fund	\$ 581	\$ 239	\$ 482	\$ 46	\$ 435	\$ 3	\$ 1,786	
Invested in segregated funds	—	1,500	—	579	—	—	2,079	
	581	1,739	482	625	435	3	3,865	
<b>Premiums ceded</b>								
Invested in general fund	(105)	—	(29)	(7)	(206)	96	(251)	
<b>Net premiums</b>	\$ 476	\$ 1,739	\$ 453	\$ 618	\$ 229	\$ 99	\$ 3,614	

(in millions of dollars)	Three months ended March 31, 2021						
	Individual		Group				Total
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other	
<b>Gross premiums</b>							
Invested in general fund	\$ 518	\$ 229	\$ 425	\$ 39	\$ 369	\$ 35	\$ 1,615
Invested in segregated funds	—	1,377	—	627	—	—	2,004
	518	1,606	425	666	369	35	3,619
<b>Premiums ceded</b>							
Invested in general fund	(99)	—	(26)	(6)	(170)	57	(244)
<b>Net premiums</b>	\$ 419	\$ 1,606	\$ 399	\$ 660	\$ 199	\$ 92	\$ 3,375

**Segmented Assets and Liabilities**

(in millions of dollars)	As at March 31, 2022						
	Individual		Group				Total
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other	
<b>Assets</b>							
Invested assets	\$ 22,736	\$ 2,185	\$ 2,000	\$ 4,855	\$ 1,312	\$ 8,949	\$ 42,037
Segregated funds net assets	—	24,527	—	14,346	—	—	38,873
Reinsurance assets	175	—	167	113	2,011	(310)	2,156
Other	104	1,344	—	—	105	6,089	7,642
<b>Total assets</b>	\$ 23,015	\$ 28,056	\$ 2,167	\$ 19,314	\$ 3,428	\$ 14,728	\$ 90,708
<b>Liabilities</b>							
Insurance contract liabilities and investment contract liabilities	\$ 22,273	\$ 1,808	\$ 2,208	\$ 4,998	\$ 1,651	\$ (114)	\$ 32,824
Liabilities related to segregated funds net assets	—	24,527	—	14,346	—	—	38,873
Other	980	122	3	19	—	10,746	11,870
<b>Total liabilities</b>	\$ 23,253	\$ 26,457	\$ 2,211	\$ 19,363	\$ 1,651	\$ 10,632	\$ 83,567

(in millions of dollars)	As at December 31, 2021						
	Individual		Group				Total
	Insurance	Wealth Management	Insurance	Savings and Retirement	US Operations	Other	
<b>Assets</b>							
Invested assets	\$ 25,761	\$ 1,859	\$ 2,082	\$ 5,214	\$ 1,473	\$ 9,262	\$ 45,651
Segregated funds net assets	—	24,722	—	14,855	—	—	39,577
Reinsurance assets	144	—	171	116	2,049	(270)	2,210
Other	100	1,201	—	—	108	5,812	7,221
<b>Total assets</b>	\$ 26,005	\$ 27,782	\$ 2,253	\$ 20,185	\$ 3,630	\$ 14,804	\$ 94,659
<b>Liabilities</b>							
Insurance contract liabilities and investment contract liabilities	\$ 25,761	\$ 1,924	\$ 2,268	\$ 5,392	\$ 1,878	\$ (106)	\$ 37,117
Liabilities related to segregated funds net assets	—	24,722	—	14,855	—	—	39,577
Other	398	44	3	33	—	10,242	10,720
<b>Total liabilities</b>	\$ 26,159	\$ 26,690	\$ 2,271	\$ 20,280	\$ 1,878	\$ 10,136	\$ 87,414



## 16 › Earnings Per Common Share

### Basic Earnings Per Share

Basic earnings per share are calculated by dividing the net income attributed to common shareholders by the weighted average number of outstanding common shares during the period.

(in millions of dollars, unless otherwise indicated)	Three months ended March 31	
	2022	2021
Net income attributed to common shareholders	\$ 151	\$ 173
Weighted average number of outstanding shares (in millions of units)	108	107
Basic earnings per share (in dollars)	\$ 1.40	\$ 1.61

### Diluted Earnings Per Share

Diluted earnings per share are calculated by adjusting the weighted average number of outstanding common shares to take into account the conversion of all potentially dilutive common shares.

The dilutive effect of stock options considers the number of shares presumed issued without consideration, calculated as the difference between the number of shares deemed to have been issued (by assuming the outstanding stock option grants are exercised) and the number of shares that would have been issued at the average market price for the year (the number of shares that would have been issued using the issuance proceeds, using the average market price of the Company's common shares for the period). For the three months ended March 31, 2022, an average of 49,529 antidilutive stock options (87,939 for the three months ended March 31, 2021) were excluded from the calculation.

(in millions of dollars, unless otherwise indicated)	Three months ended March 31	
	2022	2021
Net income attributed to common shareholders	\$ 151	\$ 173
Weighted average number of outstanding shares (in millions of units)	108	107
Weighted average number of outstanding shares on a diluted basis (in millions of units)	108	107
Diluted earnings per share (in dollars)	\$ 1.40	\$ 1.61

There was no transaction on common shares that could affect these calculations after the closing date and before the date of authorization for issue of these Financial Statements.

## 17 › Post-Employment Benefits

The Company maintains a funded defined benefit plan and a number of unfunded plans that provide pension benefits and defined contribution plans.

The Company also provides other post-retirement benefits. These include additional health care benefits, life insurance and dental benefits. The Company also provides post-employment benefits such as salary continuation for short-term disabilities.

### Amounts Recognized in Net Income and Other Comprehensive Income

(in millions of dollars)	Three months ended March 31			
	2022		2021	
	Pension plans	Other plans	Pension plans	Other plans
Current service cost	\$ 15	\$ 1	\$ 17	\$ 1
Net interest	1	—	2	—
Components of the cost of defined benefits recognized in the net income	16	1	19	1
Remeasurement of net liabilities (assets) as defined benefits <sup>1</sup>				
Rate of return on assets (excluding amounts included in the net interest above)	164	—	106	—
Actuarial losses (gains) on financial assumption changes	(260)	(2)	(259)	(2)
Losses (gains) on components of the cost of defined benefits recognized in other comprehensive income	(96)	(2)	(153)	(2)
<b>Total of defined benefit cost components</b>	<b>\$ (80)</b>	<b>\$ (1)</b>	<b>\$ (134)</b>	<b>\$ (1)</b>

<sup>1</sup> Changes in financial assumptions and assumptions on rate of return on assets, which represent market-based assumptions, are reviewed on a quarterly basis. All other assumptions are reviewed on an annual basis.

**Items that will not be reclassified subsequently to net income**

(in millions of dollars)	Three months ended March 31			
	2022		2021	
	Pension plans	Other plans	Pension plans	Other plans
<b>Losses (gains) on components of the cost of defined benefits recognized in other comprehensive income</b>				
Remeasurement of post-employment benefits	\$ (96)	\$ (2)	\$ (153)	\$ (2)
Income taxes on remeasurement of post-employment benefits	25	1	40	1
<b>Total of other comprehensive income</b>	<b>\$ (71)</b>	<b>\$ (1)</b>	<b>\$ (113)</b>	<b>\$ (1)</b>

**18 › Commitments****Investment Commitments**

In the normal course of the Company's business, various outstanding contractual commitments related to offers for commercial loans, private placements, joint ventures and real estate are not reflected in the financial statements and may not be fulfilled. There were \$629 (\$599 as at December 31, 2021) of outstanding commitments as at March 31, 2022, of which the estimated disbursements will be \$29 (\$22 as at December 31, 2021) in 30 days, \$188 (\$166 as at December 31, 2021) in 31 to 365 days and \$412 (\$411 as at December 31, 2021) in more than one year.

**Letters of Credit**

In the normal course of operations, banks issue letters of credit on behalf of the Company. As at March 31, 2022, the balance of these letters is \$2 (\$2 as at December 31, 2021).

**Lines of Credit**

As at March 31, 2022, the Company had operating lines of credit totalling \$57 (\$57 as at December 31, 2021). As at March 31, 2022 and 2021, no lines of credit were used. The purpose of these lines of credit is to facilitate financing of the Company's operations and meet its temporary working capital requirements.